



Institute / School:	Institute of Innovation, Science & Sustainability		
Unit Title:	MANAGING PEOPLE		
Unit ID:	BUHRM5913		
Credit Points:	15.00		
Prerequisite(s):	Nil		
Co-requisite(s):	Nil		
Exclusion(s):	(BUHRM5912)		
ASCED:	089999		

Description of the Unit:

Today success of an organisation largely depends on how effectively leaders can manage their people. Effective people management is directly correlated with enhanced organisational performance. This unit explores how leaders can effectively lead and manage their people to gain competitive advantage. This unit has been designed using relevant theoretical frameworks, real-world cases on practical challenges to reflect on practices in the workplace thus allowing leaders to develop critical skills in managing people's motivation, behaviour and engagement, to accelerate their individual performance leading to higher organisational outputs.

Grade Scheme: Graded (HD, D, C, P, MF, F, XF)

Work Experience:

Not wholly work experience: Student is not undertaking work experience in industry or student is undertaking work experience in industry where learning and performance is directed by the provider.

Placement Component: No

Supplementary Assessment: Yes

Where supplementary assessment is available a student must have failed overall in the Unit but gained a final mark of 45 per cent or above, has completed all major assessment tasks (including all sub-components where a task has multiple parts) as specified in the Unit Description and is not eligible for any other form of



supplementary assessment

Course Level:

Level of Unit in Course	AQF Level of Course					
	5	6	7	8	9	10
Introductory				~		
Intermediate						
Advanced						

Learning Outcomes:

On successful completion of the unit the students are expected to be able to:

Knowledge:

- **K1.** Appreciate the effects of leaders' behaviour on their people and overall organisational productivity.
- **K2.** Understand how people work as individuals and as group members within the organisational setting
- **K3.** Appraise the principal elements of human resource management and assess their relationship to the strategic and operational management of organisations
- **K4.** Examine leading ideas and trends in managing people and judge its generalisability to both domestic and global organisations

Skills:

- **S1.** Interpret the needs and benefits of managing people within the organisation
- **S2.** Develop effective strategies in managing people, being aware of individual and group dynamics in the organisational
- **S3.** Develop personal and organisational strategies for managing and leading people in cross cultural organisational settings
- **S4.** Prepare a report for management which communicates strategies to improve HRM practices within the organisation

Application of knowledge and skills:

- **A1.** Acquire practical skills through the application of knowledge to solve organisational problems in the design and management of people in new and varied situations
- **A2.** Develop capabilities in leading people to become contributors to organisational success
- **A3.** Apply relevant frameworks, concepts and self-reflections to analyse organisational environment in order to devise effective strategies leading to higher individual and organisational performance

Unit Content:

Topics may include:

- Dynamics of individual and group behaviour
 - Building teams
 - Managing diversity
 - Cultures across the world (managing people within global context)
 - Intergenerational teams
 - Women in the workforce
 - Gen-next workforce
- Managing self:
 - Personality and emotion



- $\circ\,$ Power, influence and political skills
- Communication, conflict and negotiation
- $\circ\,$ Career advancement and development
- Developing others:
 - \circ Motivation
 - Leadership styles
- Managing employee retention and turnover
 - Applied performance practices
 - The art of giving feedback
 - Shaping culture
 - Industrial relations, legal and ethical issues in managing people and organisation

Learning Task and Assessment:

Learning Outcomes Assessed	Assessment Tasks	Assessment Type	Weighting
K1, K2, K3 S1 A1	Students are required to demonstrate their familiarity with the key concepts, theories, strategies used to manage people in the workplace and their effects on organisational outcomes.	Individual reflective journal/report/quiz/case analysis or any combinations of these	10%-20%
K2, K4, S1, S2, S3, S4 A2	Analysis, synthesis of organisational problems and preparing justified recommendations for the decision makers	Group project report	20%-30%
K1, K2, K3, K4 A1	Presentation of report findings	Individual presentation of group report	10%-20%
K1, K2, K3, K4 A3, S2	The exam requires students to demonstrate a solid understanding of the key concepts, theories on managing people and their applications on solving organisational problems using self-reflections.	Online/Formal exam	40%-50%

Adopted Reference Style:

APA

Refer to the library website for more information

Fed Cite - referencing tool